



# Brian M. Connelly

OF COUNSEL

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## Industry Experience

### **Chief Operating Officer**

IncreVet, Inc.

### **Associate General Counsel**

IDEXX Laboratories, Inc.

### **Senior Manager for Business Development**

IDEXX Laboratories, Inc.

Brian's knowledge and experience bridges the gap between business and law. After graduating from the George Washington University School of Law, he studied finance and accounting at the London School of Economics. His diverse background makes him a valuable partner for the firm and our clients. Brian spent 10 years at Faber before co-founding IncreVet, Inc., but he maintains his deep connection with the firm and clients within the biopharmaceutical industry who are forming companies, seeking financing, acquiring or disposing of assets, and creating supply and distribution arrangements.

In addition, Brian frequently counsels clients on their real estate activities, including leases for specialized laboratory space. He has drafted and negotiated office space and laboratory leases in major life sciences markets across the United States, including Greater Boston/Cambridge, Philadelphia, Raleigh, and Seattle.

### **Bar Admissions**

- Maine
- Massachusetts
- New Hampshire

### **Education**

- The George Washington University Law School, J.D.
- Boston College, B.A.

### **EXPERIENCE**

- Clerked for the Honorable Clyde Hamilton of the United States Court of Appeals for the Fourth Circuit
- Served as legal counsel to the U.S. Senate's Committee on Governmental Affairs
- Served as legal counsel to the Committee on Education and the Workforce in the U.S. House of Representatives
- Private practice at a large law firm where he focused on representing technology, life sciences, and software companies
- IDEXX Laboratories, Inc. where he was both an Associate General Counsel in the company's legal department and a Senior Manager for Business Development helping IDEXX grow its reference laboratory network through acquisitions both inside and outside the United States



#### RECENT CLIENT WORK

- Sale of AesRx (with a Phase II sickle cell program) to Baxter International
- Alnylam Pharmaceuticals acquisition of Sirna Therapeutics from Merck for \$175 million plus milestones and royalties
- Spin-out of Florida Biologix business from University of Florida, and equity financing
- Strategic investment from IMS Health in CliniWorks
- Spin-out and equity financing of Mellitus from Harvard Medical School
- Acquisition of PharmPro division of FluidAir by Mutual Pharmaceutical Company
- Business combination of BioSTAR West and Hawaii Chitopure to form Synedgen
- Long-Term Manufacturing and Supply Agreement between BioPharm, Inc. and G&W Laboratories, Inc.
- Acquisition of all of the shares of Porogen Corporation by Air Liquide Advanced Technologies U.S. LLC (pending)
- Acquisition of all of the shares of Vgo Communications, Inc. by Vecna Technologies, Inc.
- Sale of a controlling interest in HighRes Biosolutions, Inc. to NewtrAx

#### Leasing Work

- Lease of approximately 38,000 RSF in Cambridge, MA between Unum Therapeutics, Inc. and King Street Properties
- Lease of approximately 15,000 RSF HQ office and Warehouse space in Nassau, NY between Level Solar, Inc. and Steel 327 New South Road LLC
- Lease of approximately 48,500 RSF of space in Cambridge, MA between Alnylam, Inc. and RREEF America REIT II CORP
- Lease of approximately 4,800 RSF of office space in Seattle, WA between Atara Biotherapeutics, Inc. and BPG Rock Westlake, LLC
- Lease of approximately 3,500 RSF of office space in King of Prussia, PA between Paratek Pharma LLC and Atlantic American Properties Trust
- Lease of approximately 37,500 RSF of office and lab space in Cambridge, MA between Dicerna Pharmaceuticals, Inc. and King Street Properties
- Lease of approximately 46,000 RSF of office and lab space in Waltham, MA between NetBio, Inc. and 266 & 275 Second Avenue, LLC
- Lease of approximately 5,200 RSF of office space in Billerica, MA between Raindance Technologies, Inc. and Fortune Partners, LC

