



Isabelle DeBear

Founding Director, Contracts Specialists

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Industry Experience

Associate Director of Contracts

Millennium Pharmaceuticals, Inc. (now Takeda Pharmaceutical Company Limited)

Contracts Manager

Genetics Institute (acquired by Wyeth Research, now Pfizer)

Contracts Administrator

Parexel International

Contracts Associate

Cytomed, Inc.

Isabelle founded the firm's contracts specialists group, where she worked with clients, along with our talented collection of professionals, to develop efficient contracting processes and streamlined contract templates in the discovery, pre-clinical, and clinical phases of development.

While having stepped back from her management responsibilities, Isabelle continues to provide her 30+ years of specialized contracts management and negotiation experience to Faber clients in the healthcare and biopharmaceutical, industries. In the clinical trial setting, Isabelle helped clients effectively resolve challenging issues, such as CRO changes during ongoing, multi-national clinical studies, transfers of studies among sponsors, and engagement of multiple sites in investigator-initiated studies. Her vast experience spanned a wide range of companies within the industry, including startups, clinical stage companies, contract research organizations, consulting groups, and big pharma. This valuable knowledge provided her with a uniquely well-rounded perspective and understanding of day-to-day transactions common in the biopharmaceutical industry. Over her career, Isabelle was frequently invited to speak at industry conferences on topics ranging from clinical trial subject injury issues to international considerations when contracting for clinical trials abroad.

Education

- Adelphi University, magna cum laude
- Adelphi University, Paralegal Certificate with a specialty in Corporate Law

Language

- French



EXPERIENCE

Millennium Pharmaceuticals, Inc. (now Takeda Pharmaceutical Company, Limited)

Associate Director of Contracts Administration

- Member of the senior leadership team in the legal department
- Worked with senior-level business and legal managers to create client-specific agreements to govern transactions common to the biopharmaceutical industry

Genetics Institute (now Pfizer)

Contracts Manager

- Developed contract template and contracting process for novel data sharing program
- Negotiated standard material transfer agreement to streamline provision of materials to large network of academic sites

Parexel International

Contracts Manager

- Negotiated service agreements with major pharmaceutical companies wanting to engage Parexel as a CRO

Cytomed

- Developed and implemented a contract tracking and management system

