



## Isabelle DeBear

FOUNDING DIRECTOR, CONTRACTS SPECIALISTS

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## Industry Experience

### Associate Director of Contracts

Millennium Pharmaceuticals, Inc. (now Takeda Pharmaceutical Company Limited)

### Contracts Manager

Genetics Institute (acquired by Wyeth Research, now Pfizer)

### Contracts Administrator

Parexel International

### Contracts Associate

Cytomed, Inc.

Isabelle brings over 30 years of specialized contracts management and negotiation experience to Faber clients in the healthcare, biopharmaceutical, and high technology industries. She is the founder of the firm's contracts specialists group, where she and our talented collection of professionals work with clients to develop efficient contracting processes and streamlined contract templates in the discovery, pre-clinical, and clinical phases of development.

In the clinical trial setting, Isabelle helps clients effectively resolve challenging issues, such as CRO changes during ongoing, multi-national clinical studies, transfers of studies among sponsors, and engagement of multiple sites in investigator-initiated studies. Her vast experience spans a wide-range of companies within the industry, including startups, clinical stage companies, contract research organizations, consulting groups, and big pharma. This valuable knowledge has provided her with a uniquely well-rounded perspective and understanding of day-to-day transactions common in the biopharmaceutical industry. As a result, Isabelle is frequently invited to speak at industry conferences on topics ranging from clinical trial subject injury issues to international considerations when contracting for clinical trials abroad.

### Education

- Adelphi University, *magna cum laude*
- Adelphi University, Paralegal Certificate with a specialty in Corporate Law

### Language

- French

### EXPERIENCE

Millennium Pharmaceuticals, Inc. (now Pharmaceutical Company, Limited)

Associate Director of Contracts Administration

- Member of the senior leadership team in the legal department

- Worked with senior-level business and legal managers to create client-specific agreements to govern transactions common to the biopharmaceutical industry

**Genetics Institute (now Pfizer)**

Contracts Manager

- Developed contract template and contracting process for novel data sharing program
- Negotiated standard material transfer agreement to streamline provision of materials to large network of academic sites

**Parexel International**

Contracts Manager

- Negotiated service agreements with major pharmaceutical companies wanting to engage Parexel as a CRO

**Cytomed**

- Developed and implemented a contract tracking and management system

**RECENT CLIENT WORK**

- Phase 3 clinical trial sponsored by Arsanis Inc involving sites in the US, Europe, Asia and Africa
- Phase 3 clinical trial sponsored by Deciphera Pharmaceuticals, LLC involving approximately 120 subjects across 35 sites worldwide
- Phase 3 clinical trial sponsored by Agios Pharmaceuticals, Inc. involving approximately 390 subjects across 180 sites in 20 countries, including Russia, South Korea, Taiwan, Israel, Brazil, Mexico, Europe and the US
- Phase 2 clinical trial sponsored by InflaRx GmbH. involving approximately 175 subjects across the US and Europe

