



Isabelle DeBear

FOUNDING DIRECTOR, CONTRACTS SPECIALISTS

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Industry Experience

Associate Director of Contracts

Millennium Pharmaceuticals, Inc. (now Takeda Pharmaceutical Company Limited)

Contracts Manager

Genetics Institute (acquired by Wyeth Research, now Pfizer)

Contracts Administrator

Parexel International

Contracts Associate

Cytomed, Inc.

Isabelle brings over 30 years of specialized contracts management and negotiation experience to Faber clients in the healthcare, biopharmaceutical, and high technology industries and is the founder of the firm's contracts specialists group. She works with clients to develop efficient contracting processes and streamlined contract templates in the discovery, pre-clinical and clinical phases of development.

In the clinical trial setting, Isabelle helps clients resolve challenging issues such as changes of CROs during ongoing, multi-national clinical studies, transfers of studies among sponsors, and engagement of multiple sites in investigator-initiated studies. Her vast experience across wide-ranging types of companies in the industry—start ups, clinical stage companies, contract research organizations, consulting groups, and big pharma—gives her a uniquely well-rounded perspective and understanding of day-to-day transactions common in the biopharmaceutical industry. As a result of her deep knowledge, Isabelle is frequently invited to speak at industry conferences on topics ranging from clinical trial subject injury issues to international considerations when contracting for clinical trials abroad.

Education

- Adelphi University, *magna cum laude*
- Adelphi University, Paralegal Certificate with a specialty in Corporate Law

Language

- French

EXPERIENCE

Millennium Pharmaceuticals, Inc. (now Takeda Pharmaceutical Company, Limited)

Associate Director of Contracts Administration

- Member of the senior leadership team in the legal department

- Worked with senior-level business and legal managers to create client-specific agreements to govern transactions common to the biopharmaceutical industry

Genetics Institute (now Pfizer)

Contracts Manager

- Developed contract template and contracting process for novel data sharing program
- Negotiated standard material transfer agreement to streamline provision of materials to large network of academic sites

In her role as contracts manager for Parexel International Isabelle negotiated service agreements with major pharmaceutical companies wanting to engage Parexel as a CRO. At Cytomed, she developed and implemented a contracts tracking and management system.

RECENT CLIENT WORK

- Phase 3 pediatric clinical trial sponsored by Aegerion Pharmaceuticals, Inc. involving approximately 30 sites across the US, Canada and Europe
- Phase 2 clinical trial sponsored by TransTech Pharma, Inc. involving approximately 180 subjects across 20 sites in the US
- Phase 2a clinical trial sponsored by Cardioxyl Pharmaceuticals, Inc. involving approximately 48 subjects across multiple sites in the US and Europe
- A natural history study in the field of ophthalmology involving approximately 40 subjects across sites in the US and Europe
- Phase 1 gene-therapy study sponsored by bluebird bio, Inc. involving approximately 20 subjects across multiple sites in the US

