



Joseph L. Faber

PRINCIPAL

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Industry Experience

Associate General Counsel

Millennium Pharmaceuticals, Inc. (now Takeda Pharmaceutical Company Limited)

Vice President and Associate General Counsel

United Asset Management Corporation (now Old Mutual Asset Management)

Joe has deep experience in strategic transactions, industry collaborations, and private financing. Joe often serves as outside general counsel for venture-backed drug discovery and development companies. In addition, he functions as lead outside transactional counsel for emerging companies seeking strategic business partnering, as well as for mature companies seeking to acquire technologies and platforms. Clients appreciate his ability to structure and close deals that best advance their business strategy.

Since the founding of Faber, Joe has served as managing principal. Under his leadership the firm has grown to serve over 1000 companies in the life sciences and high technology fields.

EXPERIENCE

Millennium Pharmaceuticals, Inc. (now Takeda Pharmaceutical Company, Limited)

Associate General Counsel

- Managed the Corporate Law and Research and Product Alliance Groups
- Served on the executive management team responsible for the corporate strategic planning process
- Served on the Strategic Business Team that managed Millennium's oncology franchise
- Led a coalition of biotechnology companies and the Biotechnology Industry Organization to effect an important change in federal law — the issuance of SEC Rule 3a-8—that has substantially increased opportunities for strategic investments by cash-rich biopharmaceuticals in early-stage growth companies

Bar Admissions

- Maine
- Massachusetts
- New York

Education

- Boston University School of Law, J.D.
- Harvard College, A.B.

United Asset Management Corporation (now **Old Mutual Asset Management**; then a NYSE-listed holding company with \$200B under management)

Vice President and Associate General Counsel

- Joe served on the strategic deal team that acquired over 40 investment advisory firms located in the US and Europe

Joe began his career at Hill & Barlow, then a leading Boston law firm, where he concentrated on mergers and acquisitions and venture capital.

RECENT CLIENT WORK

Private Financing

- Sale of royalty rights on certain therapeutic product candidates by Lundbeckfond Ventures to New Enterprise Associates
- Strategic grant funding by Ibis Reproductive Health in Laboratoire HRA-Pharma
- Re-organization and equity financing of XyloCor Therapeutics
- Spin-out of Synspira from Synedgen, and research funding agreement in Synspira by Cystic Fibrosis Foundation
- Strategic grant funding by Cure GM1 Foundation in Dorphan S.A.
- Organization and equity financing of Guardian Therapeutics from private strategic investor
- Equity and debt financings of PanOptica
- Equity financings of Praxis Precision Medicines
- Convertible note financing of Nobilis Therapeutics
- Investment in Prisyna business division of Synedgen from private strategic investor
- Equity investment by Lundbeckfond Ventures and MRL Ventures (Merck) in Spero Therapeutics
- Equity investment by Novo A/S in Galera Therapeutics
- Spin-out and equity financing of Kinogen from Dana-Farber Cancer Institute
- Spin-out and equity financing of Mellitus from Harvard Medical School; multiple convertible debt financings and venture equity financings
- Spin-out of epigenetic modulators for CNS disorders by Proteros Biostructures, and equity financing from Atlas Ventures and J&J Development Corp. to launch Rodin Therapeutics
- Organization, equity and debt financings of AesRx (now Shire)
- Equity financings of Anterios, and strategic investment from Pacific Corp (South Korea)



- Equity financings of Civitas Therapeutics (now Accordia Therapeutics), and repayable grant from Michael J. Fox Foundation for Parkinson's Research
- Equity and debt financings of Lux Biosciences
- Equity and debt financings of MedAvante
- Venture debt financing of PTC Therapeutics
- Development of impact investing model for Partners HealthCare System
- Sale of Eligard® royalty by MediGene to Healthcare Royalty Partners (formerly Cowen Healthcare Royalty Partners)

Strategic Transactions

- Alnylam Pharmaceuticals acquisition of Sirna Therapeutics from Merck for \$175 million plus milestones and royalties
- Sale of Phenex Pharmaceuticals' FXR program for the treatment of NASH and other liver diseases to Gilead Sciences for up to \$470 million
- Sale of vivoPharm to Cancer Genetics for \$12 million
- Acquisition by Guardian Therapeutics of Band Therapeutics
- Sale of Custom Automated Prosthetics to Henry Schein
- Business combination of BioSTAR West and Hawaii Chitopure to form Synedgen
- Sale of Taligen Therapeutics to Alexion for \$111 million plus contingent payments
- Sale of PhosImmune to Agenus for \$10 million plus contingent payments
- Sale of CytoSolv to Semma Therapeutics for undisclosed payments
- Acquisition by AesRx of a Phase I sickle cell program from Xechem International (and related amendment and restatement of in-license agreement with Virginia Commonwealth University)
- Sale of AesRx (with a Phase II sickle cell program) to Baxter Healthcare
- Strategic investment by Alnylam Pharmaceuticals in Tekmira Pharmaceuticals in connection with business combination of Tekmira Pharmaceuticals and Protiva Biotherapeutics
- Strategic investment in CliniWorks from IMS Health
- Strategic investment in Ossianix from H. Lundbeck
- Launch by scientific founders of Tempero Pharmaceuticals, including strategic investment from GlaxoSmithKline
- Spin-out of Florida Biologix business from University of Florida, and equity financing (now Brammer Bio)



- Acquisition of PharmPro division of FluidAir by Mutual Pharmaceutical Company
- Acquisition by Ophthotech of PDGF aptamer program from OSI Pharmaceuticals
- In-license and development collaboration for Lux Biosciences with Isotechnika Pharma, and in-license of delivery technology platforms by Lux Biosciences from Rutgers University (NJ Center for Biomaterials) and University of Missouri at Kansas City

COMMUNITY

Joe is or has been involved a wide range of philanthropic and community organizations, including:

- Dana-Farber Cancer Institute and Partners in Health. Pro bono counsel for an international health services joint venture.
- Partners Healthcare Center for Personalized Genetic Medicine, Genetics Advisory Council, past member. The Center for Personalized Genetic Medicine is a large-scale collaboration that seeks to promote the incorporation of genetics into clinical medicine.
- Columbia University's College of Physicians and Surgeons, Medical Science and Technology Council, past member.
- Harvard Innovation Lab, student advisor.
- Net Impact Conference, University of Michigan, Ross School of Business. Past guest speaker on the topic of creating a culture of generosity beyond corporate giving.
- CAVU Foundation, Board of Directors, past member. CAVU supported community programs that enhance the health care of underserved children in Massachusetts.
- Venturing Out, Board of Directors, past member. Venturing Out was an innovative not-for-profit organization that teaches entrepreneurship to incarcerated and court-involved adults and high-risk youth.
- The Possible Project, Co-Founder. A not-for-profit that helps young people imagine, create and run their own business.
- Slow Money, Maine and New York chapters. Joe has helped create pathways for individuals and families to provide financial assistance to farmers and agriculture businesses promoting sustainable local food systems. He also developed novel "patient loan" structures that have been used to raise critical financing for businesses that are re-building agricultural and fisheries food infrastructures.

Joe has also been a member of the National Finance Council and actively involved in the voter protection team for the Stacey Abrams for Governor campaign.

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