



Ken Itrato

PRINCIPAL

781 795 4718 direct

ken.itrato@faberlawgroup.com

Ken assists his clients to address a wide range of transactional, financing and strategic business issues. He handles a range of funding transactions including venture capital, private equity, angel financing, and debt. Ken also has a strong mergers and acquisitions practice. He advises his clients with respect to the legal implications of their day-to-day operations, from complex customer and supplier relationships to employment and equity compensation. He also counsels clients on mission-critical licensing and partnering transactions involving core assets, technologies and/or products.

Ken's clients include entrepreneurs, venture-backed companies and closely held and publicly traded companies across various technology-based industries including:

- Life Sciences
- Software, SAAS and Internet
- Engineering Technologies

He has counseled his clients in hundreds of transactions, including:

- Hundreds of millions of dollars in venture capital and private equity transactions
- Mergers and acquisitions valued at over a billion dollars
- Mission-critical licensing and partnering transactions involving clients' core assets
- Hundreds of agreements relating to the day-to-day operations of clients including agreements relating to sales of goods and services, joint ventures, business development, manufacturing, supply, licensing, employment and equity compensation, leases, borrowing and lending, confidentiality, and many other matters

EXPERIENCE

Ken's legal experience includes practicing general corporate and transactional law with WilmerHale, Foley Hoag, and as a solo practitioner.

RECENT CLIENT WORK

Private Financing

Recent Company-side Equity Financings of:

- Artax Biopharma, Inc.
- AnTolRx, Inc.

Bar Admissions

- Massachusetts

Education

- Georgetown University Law Center, J.D., Order of the Coif
- Cornell University, B.A.
- Phillips Exeter Academy



- Lysosomal Therapeutics, Inc.
- AuthAir, Inc.
- Gleason Technology
- Juliet Marine Systems, Inc.
- Renoviso, Inc.
- Codiscope, LLC

Recent Investor-side Equity Financings:

- Private investors of Beme, Inc., Digital Animal PLC, GCM-MIR, LLC, Jetaport, Inc., MyLockBox, Inc., Plyfe, Inc., Pop and Bottle, Inc., Printi, LLC, Retail MLS, LLC, StarTek, LLC, Swaggable, Inc., and Urban Compass, Inc.
- Advent Life Sciences of Artax Biopharma, Inc.
- Private Investor of X4 Pharmaceuticals and Artax Biopharma, Inc.
- Lilly Ventures of Hydra Biosciences, Inc.
- .406 Ventures of CloudPercept, Rapid Focus, Terbium Labs, Inc. and others
- Advanced Technology Ventures of Hydra Biosciences, Inc.
- Cubist Pharmaceuticals, Inc. of Forma Therapeutics

Debt and venture debt financings:

- Project financing by private investor of BioStar, LLC, Eco Plexus, Xtreme Power, Blue Bird, LLP, and Advanced Building Products

Strategic Transactions/M&A

Acquisition, Sale or Option of:

- Casco Media Corp. sale of substantially all of its assets to RELX Group
- DMWare, Inc. to Certica Systems, Inc.
- Faria Watchdog, Inc.
- Goodwin Group International to SAGE Inc.
- HighRes Biosolutions, Inc. to Axel Johnson, Inc.
- Lysosomal Therapeutics, Inc.
- Parking Edge, LLC to ParkWhiz, Inc.
- PoroGen Corporation (controlling interest to private investor)
- PoroGen Corporation to Air Liquide SA
- Sheffield Pharmaceuticals, Inc. (multiple product lines)
- Smiths Detection (certain assets) to Vizsafe, Inc.
- UberTags, LLC to X+2, Inc.
- VGo Communications, Inc. to Vecna Technologies, Inc.



COMMUNITY

Ken has been active in various professional and community activities, including:

- MIT \$100K and ICE business plan competitions mentor
- Cornell Entrepreneurial Network and Dartmouth Entrepreneurial Network
- Adviser to CTEC, the technology licensing office of Cornell University
- Cornell University Life Sciences Advisory Board
- Cambridge Boat Club
- Lowell's Boat Shop

faber